





PGDM IN BUSINESS ANALYTICS FOR EXECUTIVES

### **COLLABORATION WITH INTERNATIONAL INSTITUTE OF BUSINESS ANALYSIS (IIBA)**



Workshop by IIBA (International Institute of Business Analysis) for JAGSoM Students.

JAGSoM prepares PGDM participants for Business Analyst roles, with the IIBA Certification being a part of the Career Track in Business Analytics.

### **DISTINGUISHED ALUMNI - ANALYTICS**



SNEHANSHU MITRA Global Head – Data Strategy & Finance Analytics BAT



SAHIL MAKKAR Director – Al, Principal Data Scientist Happiest Minds Technologies



ABHISHEK MUKHERJEE Consulting – Analytics and Data Specialist Deloitte



ARUN B N Senior Assistant Vice President, Decision Science HSBC



HARIKESH PATWA Senior Manager Capgemini



PRATIK ZANKE Senior Manager - Risk Fraud & Compliance PayMate



SWETA MORAM Senior Quality Assurance Engineer Finastra



NARAYAN A KULKARNI Client Partner Phi Commerce Pvt. Ltd.



VISHWANATH GARDIMANI Project Manager – Global Back Order Management Oracle



SOURAV MAITRA Senior Consultant HCL

### **BUSINESS ANALYTICS - WORKSHOPS & CORPORATE INTERACTIONS**



Workshop on Generative AI by Mukesh Jain, Global CTIO and Head of Innovation, Capgemini.



Workshop on Analytics and AI Use Cases by Rajan Sethuraman, CEO, Latentview Analytics.



Closed Group Corporate Interaction with Prof. Anitesh Barua, the David Bruton Jr. Centennial Chair Professor, McCombs School of Business, University of Texas at Austin on the topic of 'Evolution of Artificial Intelligence'.

The discussions with top Corporates and JAGSoM faculty revolved around fascinating real-world examples, showcasing the strategic implementation of AI across diverse sectors, including retail, healthcare, and Business Intelligence



# WHY a PGDM in BUSINESS ANALYTICS FOR EXECUTIVES?

- The PGDM program in Business Analytics for Executives provides a unique opportunity for executives to equip themselves with the skills needed to grow in their careers in a fast-track mode.
- The program prepares you for the role of Business Analyst, Analyst – Predictive Analytics & Modeling, Analytics Consultant



*Dr. Supriyo Ghose & Dr. Sayan Chowdhury with JAGSoM students placed for Internships at TATA Insights & Quants.* 



- The program is meant for those professionals who want to be groomed as Business Analyst.
- Suitable for companies to fasttrack their Functional Specialists to become Business Analysts and to grow and retain their highpotential talent pool.



Panel Discussion with Kaushik Sanyal, Global Managing Director (Applied Intelligence), *Accenture*; Rajan Sethuraman, Chief Executive Officer, *Latentview Analytics*; Sirisha Voruganti, Managing Director, *JCPenny*; and Angshuman Ghosh, Vice President (Data Analytics), *Sayurbox.* 



Dr. Vithala R. Rao conducting the Workshop on Choice Modeling



Dr. Jagdish Sheth and Pawan Sarda (Group CMO, Wingreens World) handing over the first prize for the Best Paper award in the Doctoral category to Prof. Rishikesha Krishnan, Director, IIM Bangalore.



Dr. Tuhin Chattopadhyay conducting the Workshop on Data Engineering and Analytics in the BFSI sector.

Snippets of The ISDSI (International Society for Data Science and Innovation) Conference 2022 hosted by JAGSoM in collaboration with State University of New York (SUNY) and NASSCOM CoE - Data Science & AI



- Flexible learning while pursuing one's career aspirations
- Alternate Weekend on campus interactions
- AICTE Approved AACSB Accredited Degree
- Peer learning and mentoring support from faculty
- Access to online courses customized to one's career growth



Data Science Study Week - Lucerne University (HSLU), Switzerland

- Collaborating with leading Organizations in India



### LEADERSHIP LAB

A 2-day outbound experiential program designed for participants to develop key management skills such as team building, coordination, and communication through various activities and exercises under the guidance of experts.

#### **PROJECTS AND CASE STUDIES**

Pedagogy involves Projects and teaching using case studies. Several courses deal with the use cases, wherever appropriate.



**Outbound Leadership Lab (OLL)** 

# WHAT IS IN IT FOR THE PARTICIPANTS/COMPANIES?





### FOR PARTICIPANTS

- Grooms high Performers for next level.
- Individual contribution to team leader
- 50% focus on building Skills and Attitude with courses like Design Thinking and Innovation

### FOR COMPANIES

- Creating Leadership pipeline by Retention and Training.
- To fast-track Functional Specialists to Business Analyst role.
- Co-Mentored internal consulting project on a real company problem.



Workshop on 'Synthetic Data & its applications' by JAGSoM alumnus Siddharth Das, MD, Brillio (A Bain Capital company).



Workshop by Dr. Sethuraman, VP, Tiger Analytics (USA) on 'Applications of AI in Business'.

### **BUSINESS ANALYTICS AREA MENTORS**





MR. MUKESH JAIN CTO, VP & Global Head of People Analytics Capgemini



MS. VIJAYA GHOSH Managing Director – CGS Data & Al Leader, Strategy & Consulting Global Network, Accenture



MR. ARUN B N Senior Assistant Vice President, Decision Science HSBC



PROF. ABHISHEK MUKHERJEE Consulting – Analytics and Data Specialist Deloitte



DR. SHRAVAN MOHAN Associate Manager Accenture



MR. SURJIT LAHA Deputy Manager Tata Insights and Quants

# **FACULTY - BUSINESS ANALYTICS**





DR. SUPRIYO GHOSE Business Analytics Track Chair in https://www.linkedin.co m/in/dr-supriyo-ghose-0355b93/



DR. SUNDAR RAJ VIJAYANAGAR Professor in https://www.linkedin.co m/in/sundar-rajvijayanagar-1a5049131/



DR. TUHIN CHATTOPADHYAY Professor, AI – ML & Blockchain https://www.tuhin.ai/



DR. GANES PANDYA Associate Professor in https://www.linkedin.co m/in/ganes-pandya-57010b83/



DR. ELLUR ANAND Assistant Professor in https://www.linkedin.co m/in/elluranand/



DR. MADHURI PRABHALA Assistant Professor https://www.linkedin.co m/in/madhuri-prabhala-415b1429



DR. SAYAN CHOWDHURY Assistant Professor in https://www.linkedin.co m/in/sayan-chowdhury

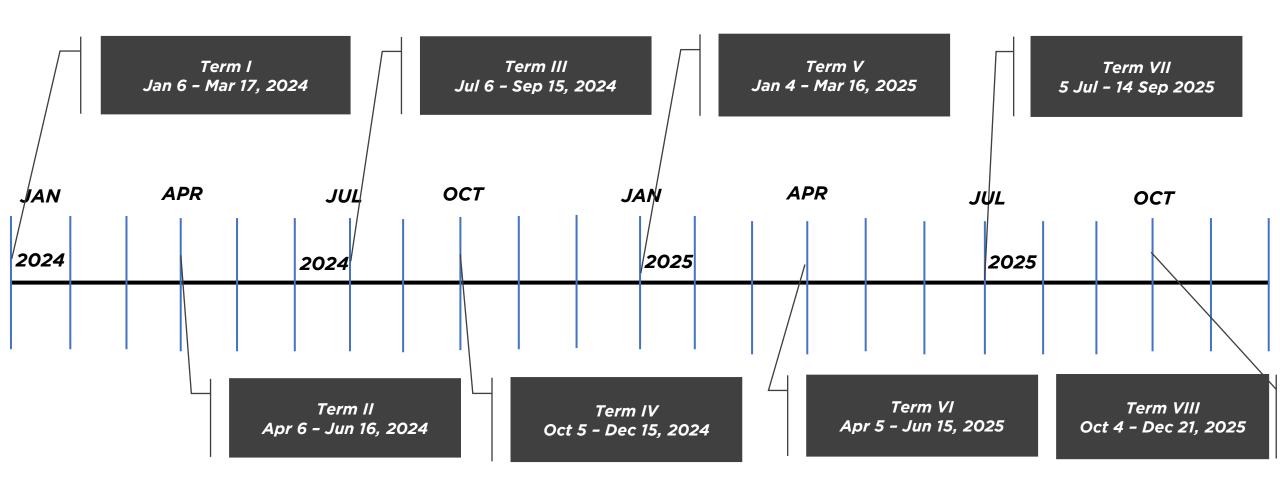


DR. MANALI CHATTERJEE Assistant Professor https://www.linkedin.co m/in/manali-c-5b399819

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### **SCHEDULE 2024-25**



PGDM Online Program: Course List Batch of 2023-25											
	CORE COURSES										
SI No	Course Name	Credits									
1	Business Economics	3									
2	Understanding Financial Statements	3									
3	Managerial Accounting	3									
4	Organization Behaviour	3									
5	Marketing Management	3									
6	Operations Management	3									
7	Human Capital Management	3									
8	Financial Management	3									
9	3										
	Total 27										
	SPECIALIZED COURSES										
SI No	Course Name	Credits									
1	Business Data Visualization	3									
2	Data Mgt Systems and Data Engineering	3									
3	Coding Business Applications in R & Python	3									
4	Project Mgt	3									
5	Business Forecasting	3									
6	Data Preprocessing for Analytics	3									
7	Intro to Artificial Intelligence and Machine Learning	3									
	Unstructured Data Analytics	3									
8	onstructured Data Analytics	5									
8 9	Business Requirement Analysis	3									
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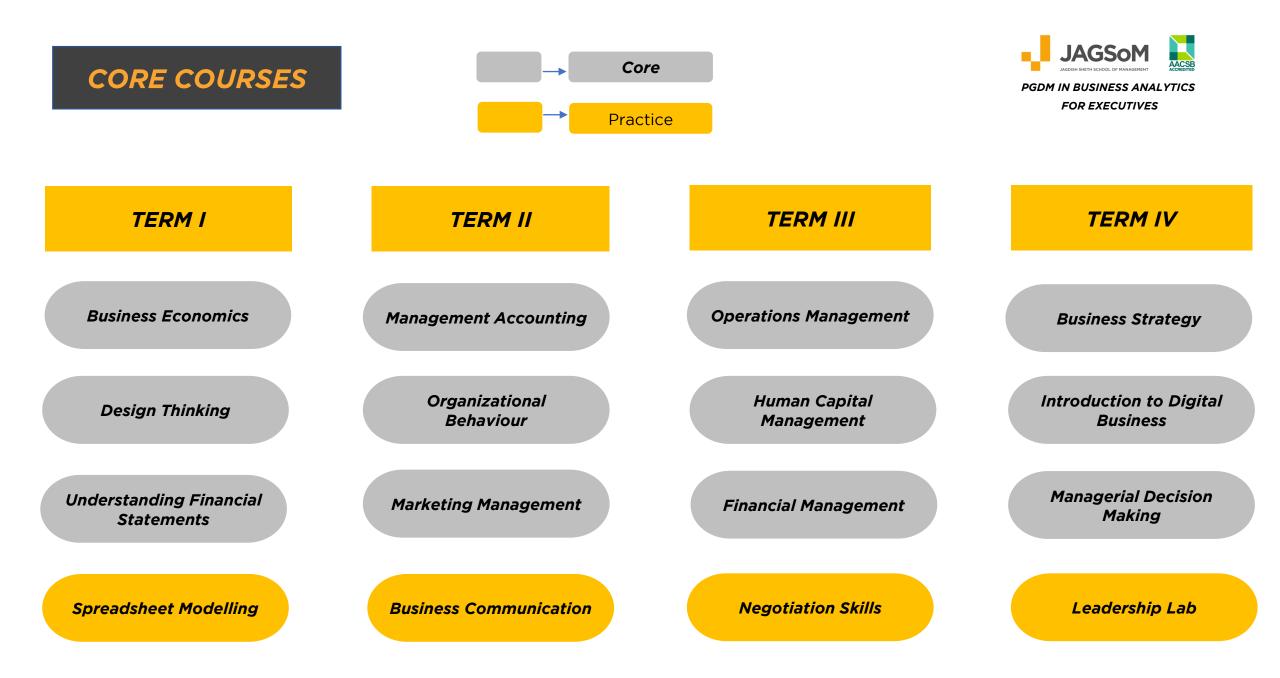
	INTEGRATIVE COURSES									
SI No	Course Name	Credits								
1	Business Strategy	3								
	SKILLS									
SI No	SI No Course Name									
1	Spread Sheet Modelling	3								
2	Design Thinking	3								
3	Business Communication	3								
4	Negotiation Skills	3								
5	Managerial Decision Making	3								
6	6 Reputation and Relationship Building									
7	Internal Consulting Project	9								
	Total	27								
	ATTITUDE									
1	Leadership Lab	3								
2	Conscious Capitalism	3								
3	Contemporary issues in leadership	3								
	Total	9								
	CUSTOMIZATION									
1	Two Courses	6								



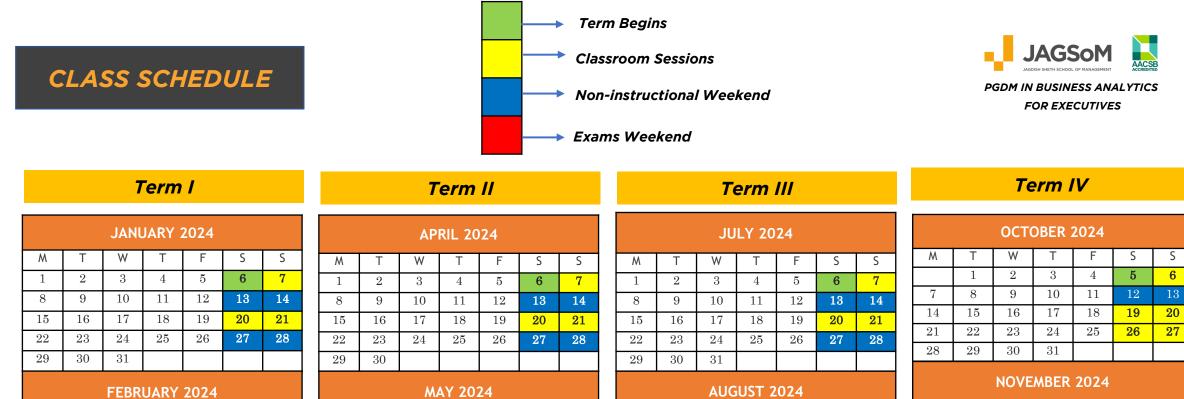
Credit Summary							
Fundamental	27						
Specialized	30						
Integrative	3						
Skills	27						
Attitude	9						
Customization	6						
Total	102						

JAGSom PGDM -Alternate Weekend Program **Course List -Business Analytics** 

			PI	ROGRAM ARCHI	TECTURE		
	A TT/T//DE			KNOWLEDGE			
	ATTITUDE	S	•	SKILLS	FUNDAMENTALS	SPECIALIZED	INTEGRATIVE
Foundation (Web Learning)							
Term I			Spreadsheet Modelling	Design Thinking	Business Economics Understanding Financial Statements		
Term II			Business Communication		Management Accounting Organizational Behaviour Marketing Management		
Term III			Negotiation Skills		Operations Management Human Capital Management Financial Management		
Term IV	Leadership Lab			Managerial Decision Making	Introduction to Digital Business		Business Strateg
Term V	Conscious Capitalism Simulation (Social Responsibility)	ary issues in ership		on & Relationship Building		Business Data Visualization Data Mgt Systems and Data Engineering Coding Business Applications in R & Python	
Term VI		Contemporary issi leadership		Reputation & Build		Data Pre processing for Analytics Intro to Artificial Intelligence and Machine Learning Business Requirement Analysis	
Term VII				Scaling your Business		Project Mgt Business Forecasting Unstructured Data Analytics	
Term VIII				Scalir Bus		Cloud Computing for Business Value	



SPECIALIZATION	Specialization Practice		JACSSON       Image: Construction of the sector of the secto
TERM V	TERM VI	TERM VII	TERM VIII
Business Data Visualization	Data Preprocessing for Analytics	Project Management	<i>Cloud Computing for Business Value</i>
Data Management Systems and Data Engineering	Introduction to Artificial Intelligence and Machine Learning	Business Forecasting	Customization (2 courses)
Coding Business Applications in R & Python	Business Requirement Analysis	Unstructured Data Analytics	Internal Consulting Project (ICP)
<i>Reputation and Relationship Building</i>	<i>Reputation and Relationship Building</i>	Internal Consulting Project (ICP)	
Conscious Capitalism Simulation (Social Responsibility)	Contemporary Issues in Leadership		
Contemporary Issues in Leadership			



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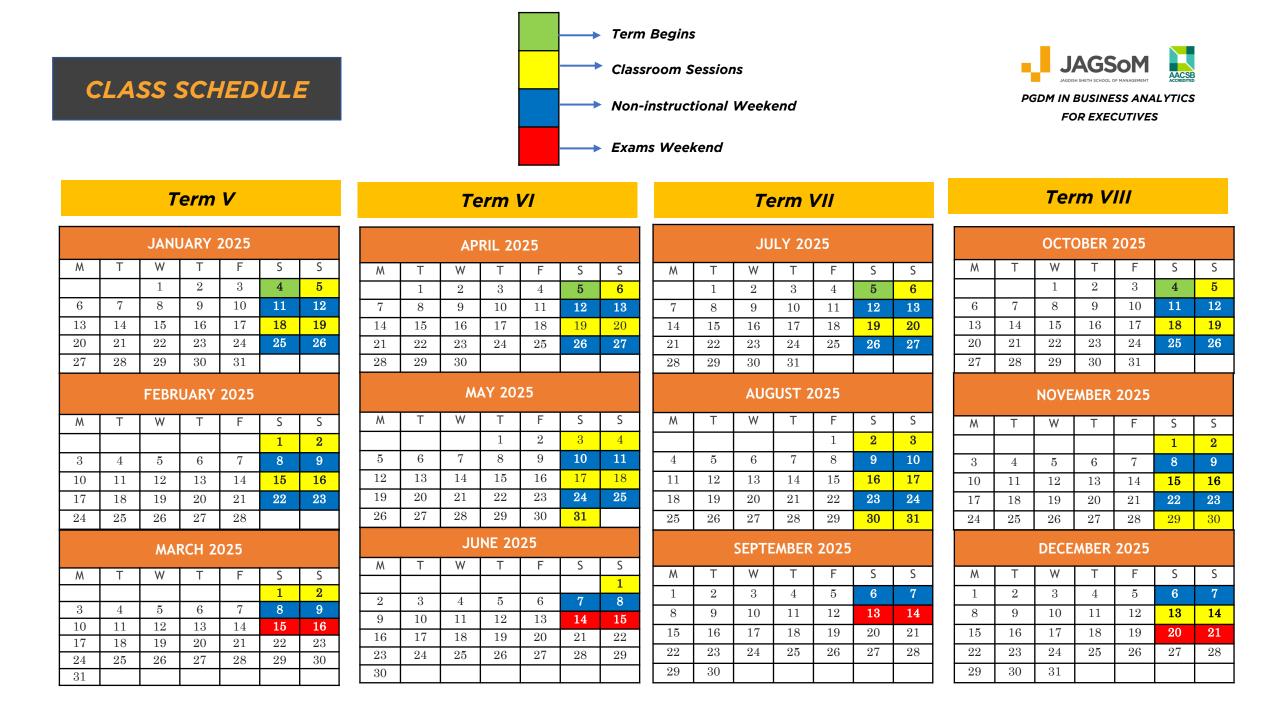
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#### **DECEMBER 2024**

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	Term 1-2024 - Batch 2023-25											
Week	Date	Day	09.00AM - 10.15AM	10.30AM - 11.45PM	12.00PM - 01.15PM	01.15PM - 02.00PM	02.00PM - 03.15PM	03.30PM - 05.00PM				
1	06-01-2024	Saturday	Understanding Financial Statements(1)	Understanding Financial Statements (2)	Understanding Financial Statements (3)	LUNCH	Spreadsheet Modelling (1)	Spreadsheet Modelling (2)				
	07-01-2024	Sunday	Business Economics(1)	Business Economics(2)	Business Economics(3)	LUNCH	Design Thinking (1)	Design Thinking (2)				
2	13-01-2024	Saturday										
	14-01-2024	Sunday			Non-Instru	ictional Weekend						

#### SAMPLE CLASS SCHEDULE





#### PGDM IN BUSINESS ANALYTICS FOR EXECUTIVES

#### SATURDAY

9.00 – 10.15 AM	Understanding Financial Statements (1)
10.30 - 11.45 AM	Understanding Financial Statements (2)
12.00 - 1.15 PM	Understanding Financial Statements (3)
1.15 - 2.00 PM	Lunch
2.00 - 3.15 PM	Spreadsheet Modelling - (PBT) (1)
3.30 - 5.00 PM	Spreadsheet Modelling - (PBT) (2)

#### SUNDAY

9.00 - 10.15 AM	Business Economics (1)
10.30 - 11.45 AM	Business Economics (2)
12.00 - 1.15 PM	Business Economics (3)
1.15 – 2.00 PM	Lunch
2.00 - 3.15 PM	Design Thinking (1)
3.30 - 5.00 PM	Design Thinking (2)





#### PGDM IN BUSINESS ANALYTICS FOR EXECUTIVES

### **TUITION FEE**

*The total course fee for the program is Rs.7.5 Lakhs.* 

### **FEES SCHEDULE**

SL. NO.	TOWARDS	INDIAN NATIONALS (INR)	FOREIGN NATIONAL S(USD)	DUE DATE FOR THE PAYMENT
1	Registration Fees	Rs.1,000/-		<i>Within 3 days of</i> <i>Receipt of the offer</i>
,	Pre-foundation Certificationin Management (Non-refundable)	Rs.49,000/-	USD 618	
2	First Instalment	Rs.2,00,000/-		Within 21 Days
			USD 2,470	of Registration or 20 <sup>th</sup> January
				whichever is earlier
3	Second Instalment	Rs.2,00,000/-	USD 2,470	July 16th, 2024
4	Third Instalment	Rs.3,00,000/-**		December 16th, 2024
			USD 3,704**	
Te	otal Fees	Rs.7,50,000/-	USD 9,262*	*Subject to Changes as per the conversion rate





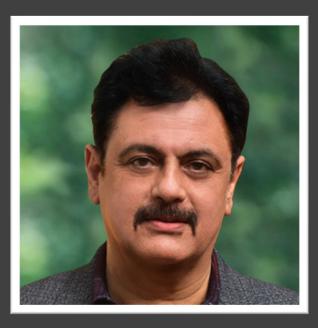
#### PGDM IN BUSINESS ANALYTICS FOR EXECUTIVES

# ADMISSION

#### **APPLY ONLINE**

- Create your account on www.jagsom.edu.in/admissions/pgdme
- Fill the application and upload
  - Statement of Purpose
  - Highest degree certification
  - Mandatory KYC documents
- Pay Rs. 1,000 as application fee.
- The eligible candidates will appear for a 30-minute online discussion.

# **PROGRAM ANCHORS**





#### **PROF. RAKESH MEDIRATTA** Joint Director, Jagdish Sheth School of Management

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#### **Dr. ELLUR ANAND**

Assistant Professor, Digital Business & Analytics Area Jagdish Sheth School of Management

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### **FACULTY SNAPSHOT**



# **JAGSoM's MISSION**

Nurture holistic, socially responsible and continuously employable professionals

### **BUSINESS TODAY RANKINGS**

- JAGSoM is ranked *All-India #26* 

### Top 100: Private B-schools

#### INDIA'S BEST > B-SCHOOLS

PVT. Rank 2023	INSTITUTE
1	S.P. Jain Institute of Management & Research (SPJIMR), Mumbai
2	Management Development Institute (MDI) Gurgaon
3	SVKM's NMIMS School of Business Management, Mumbai
4	International Management Institute, New Delhi
5	Institute of Management Technology (IMT), Ghaziabad
6	Symbiosis Institute of Business Management, Pune
7	Symbiosis Centre for Management & Human Resource Development, Pune
8	Great Lakes Institute of Management, Chennai
9	Xavier Institute of Management (XIMB), XIM University, Bhubaneswar
10	T. A. Pai Management Institute (TAPMI), Manipal
11	ICFAI Business School (IBS), Hyderabad
12	K J Somaiya Institute of Management, Mumbai
13	Jagdish Sheth School of Management (JAGSoM), Bengaluru
14	Goa Institute of Management (GIM), Sanquelim
15	Institute of Rural Management Anand (IRMA)
15	SVKM's Narsee Monjee Institute of Management Studies, Bengaluru
17	Birla Institute of Management Technology, Greater Noida
18	Lal Bahadur Shastri Institute of Management, New Delhi
19	Institute of Management, Nirma University, Ahmedabad
20	Symbiosis Institute of Operations Management, Nashik
21	S.P. Mandali's Prin. L.N. Welingkar Institute of Management Development & Research, Mumbai
22	Rajagiri Centre for Business Studies, Kochi
23	Symbiosis Institute of International Business, Pune
24	Loyola Institute of Business Administration, Chennai
25	Institute of Management Technology, Nagpur
26	Institute of Public Enterprise, Hyderabad

#### **BT-MDRA Rankings 2023**

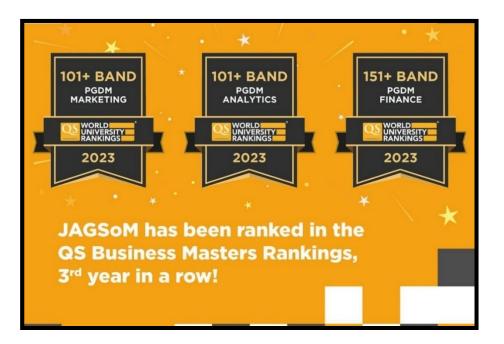
- Ranked #13 amongst the Private Business Schools of India.
- Ranked All-India #10 for Future Orientation.
- Ranked All-India #14 for Learning Experience.
- Firmly established as the #2 Business School in Bengaluru after IIM-B.

### **GLOBAL ACCREDITATION & RANKING**



#### AACSB Accreditation

JAGSoM joins the handful of Business Schools globally, that enjoy **AACSB Accreditation** across multiple campuses and across undergraduate and postgraduate programs.



#### **QS Business Masters Rankings 2023**

JAGSoM featured in the **QS Masters in Marketing, QS Masters** *in Finance & QS Masters in Business Analytics Rankings* **2023** for its PGDM (Marketing), PGDM (Finance) and PGDM (Analytics) programs respectively.

### **AWARDS & ACCOLADES**



Prof. Atish Chattopadhyay presenting JAGSoM's Curriculum at ICAM 2019, the Signature event of AACSB International.



JAGSoM has developed a Global Curriculum based on a study of Industry 4.0 needs in collaboration with the National HRD Network (NHRDN). This Curriculum was presented at AACSB's ICAM at Edinburgh, UK in 2019 and has received multiple accolades.



JAGSoM was honoured with the Gold Award at the Indian Management Conclave 2022, which took place at the Indian Institute of Management, Kozhikode.



KANYATHON received the 2021 AACSB Innovations that Inspire Award.



JAGSoM's Practice Course – Research Incubation was featured in AACSB's List of Innovation & Best Practices in Asia Pacific.



One of the key components of the 'Learning by Solving' pathway is the Research Incubation (RI) program, which has been featured in the AACSB's list of Innovations & Best practices in Asia Pacific.



#### PGDM IN BUSINESS ANALYTICS FOR EXECUTIVES

#### www.jagsom.edu.in

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