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2026

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PRARAMBH

*A Journey Through Insights,
Impact & Innovation.*



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MEET THE TEAM



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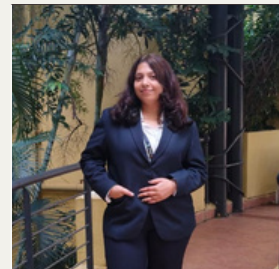
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THE BIG PICTURE

This is a space where students and faculty gather to reflect, question, and share their perspectives on the world, giving voice to their ideas.

The Discipline of Consistency: Why Success Is Built in the Quiet Months

February is an interesting month. The excitement of New Year resolutions has settled, the initial motivation has faded, and reality has returned. It is no longer about grand beginnings; it is about quiet continuation. And perhaps that is where real growth begins.

We often celebrate breakthroughs, big announcements, and dramatic transformations. But success, whether in careers, organizations, or personal development, is rarely created in loud moments. It is built in the quiet, disciplined days when no one is watching. February represents that phase that tests consistency.

In today's fast-moving world, we are conditioned to chase quick wins. Social media glorifies overnight success, markets reward short-term spikes, and workplaces often prioritise visible results over sustained effort. Yet the leaders and institutions that truly endure understand a different truth: consistency compounds.

Discipline is not glamorous. It is showing up to class when motivation dips. It is refining a strategy after initial excitement fades. It is continuing to build skills even when immediate rewards are invisible. In an era shaped by AI, automation, and rapid change, the differentiator will not simply be intelligence; it will be reliability, adaptability, and steady execution.

February reminds us that growth is not always dramatic. Sometimes, it is an incremental improvement 1% better each day. These small, repeated actions shape competence, confidence, and credibility. Over time, they create momentum that cannot be easily replicated by bursts of effort.

As we move through the year, the question is not whether we started strong but whether we are continuing with intention.

Because the future does not belong to those who begin enthusiastically; it belongs to those who persist consistently. And often, the quiet months are where the strongest foundations are laid.



This article is written by Naitik Dave, 1st Year PGDM student at Jagdish Sheth School of Management

JAGSoM SPOTLIGHT

Academic Interaction with SUNY Delegate at JAGSoM



Jagdish Sheth School of Management (JAGSoM) recently hosted **Ms. Rachel Moody S**, a delegate from the **State University of New York (SUNY)**, for an engaging academic interaction with students. The session provided valuable insights into SUNY's academic framework and strengthened JAGSoM's ongoing commitment to global academic collaboration.

During the interaction, Ms. Moody offered an overview of the SUNY curriculum, highlighting its interdisciplinary approach, emphasis on experiential learning, and strong industry integration.

She explained how SUNY's programs are designed to equip students with global perspectives, research exposure, and practical competencies aligned with evolving market demands. A key highlight of the session was the discussion on the Student Exchange Program, where **Ms. Moody** elaborated on opportunities for cross-cultural learning, academic mobility, and international exposure.

Students gained clarity on application processes, academic expectations, credit transfer structures, and the broader benefits of studying in a global academic environment.

The interactive format encouraged students to raise questions regarding course structure, campus life, career pathways, and research opportunities. The session enabled participants to better understand how international exchange programs can enhance leadership capabilities, adaptability, and global career prospects.

The visit underscored JAGSoM's commitment to building strong international partnerships and providing students with avenues for global academic engagement. Such interactions not only broaden academic horizons, but also prepare students to navigate an increasingly interconnected and a globalized professional landscape.

JAGSoM SPOTLIGHT

Alumni Webinar on AI & Digital Workforce: Insights from Mr. Siddharth Das



At Jagdish Sheth School of Management (JAGSoM), learning extends beyond the classroom, strengthened by an accomplished alumni network that continues to guide and inspire students. In this spirit, the institute recently hosted an engaging Alumni Webinar featuring a distinguished alumnus, Mr. Siddharth Das (Batch 1996–98), Managing Partner at Allteam Capital and Co-Founder of Outnovate & Co.

With over 25 years of global experience in technology, strategy, and entrepreneurship, Mr. Das delivered an insightful session on “AI & Digital Workforce.” The webinar explored how artificial intelligence and digital transformation are reshaping industries, redefining organizational structures, and altering workforce expectations worldwide.

During the session, Mr. Das highlighted the transformative impact of AI across sectors and emphasized the growing importance of digital fluency, adaptability, and continuous upskilling.

He provided global perspectives drawn from real-world business environments, helping students understand the intersection of technology, strategy, and innovation. The discussion also included practical career guidance, encouraging students to build future-ready skill sets aligned with emerging industry demands.

The interactive nature of the session enabled students to engage actively, raising questions about career pathways, technological disruption, and the evolving role of leadership in a digital economy. The webinar underscored the strength of JAGSoM’s alumni community—leaders who not only excel globally but also remain deeply committed to mentoring and empowering the next generation.

Such initiatives reaffirm JAGSoM’s commitment to industry-integrated learning and lifelong alumni engagement.

JAGSoM SPOTLIGHT

Mahashivratri Celebrations at the JAGSoM Hostel



On 15th February, the JAGSoM hostel community came together to celebrate Mahashivratri, one of the most revered festivals dedicated to Lord Shiva. The evening was marked by devotion, reflection, and a sense of collective participation, creating a spiritually uplifting atmosphere within the hostel.

Students observed the occasion with sincerity and enthusiasm, engaging in prayers and discussions that highlighted the deeper significance of Mahashivratri, a night symbolizing inner awakening, self-discipline, and spiritual transformation. The celebration offered a meaningful pause from academic routines, allowing students to reconnect with cultural and spiritual values.

A special highlight of the evening was the live telecast of the grand Mahashivratri celebrations held at the Adiyogi in Coimbatore.

The program, featuring devotional chants, meditative sessions, and cultural performances, were screened at the hostel, enabling students to experience the vibrancy and spiritual energy of the event. Watching the celebration together created a shared moment of devotion and unity within the hostel community.

Beyond its religious importance, the celebration fostered togetherness and mutual respect among students from diverse backgrounds. It served as a reminder of the importance of cultural heritage and spiritual balance in the midst of academic and professional aspirations.

The Mahashivratri celebration at JAGSoM was not just a festival observance, but a collective experience that strengthened community bonds and encouraged reflection.

THE COMPETITIVE ARENA

The January That Turned Effort into Legacy



January is often described as a month of beginnings. For Vedant Agrawal and his team, it became a month of relentless proof that winning consistently is never accidental, and momentum is something that can be built, sharpened, and deployed. The journey unfolded rapidly. In a single month, the team stepped into five different campus competitions, each separated by days, sometimes by cities, always by expectations. New judges. New competitors. New pressure. Yet January refused to break their rhythm. From Welingkar Institute of Management to IIT Guwahati, the outcome was the same every time: first place. What made the streak remarkable was not just the wins—but how they were earned. Every competition became a checkpoint rather than a destination. Early rounds were tough. Judges dissected assumptions, questioned scalability, and challenged revenue logic. Instead of resisting criticism, the team leaned into it. Slides were rewritten late at night. Pitch lines were trimmed, reordered, and sharpened. Weak answers were rehearsed until they became confident responses. Each campus taught a lesson, and no lesson was wasted.

At the heart of this consistency was a team that functioned as a unit rather than individuals. Sarang, Sresth, Touqir, Abhishek, and Logidas each carried clear ownership. Financials, market logic, storytelling, and vision moved seamlessly from one speaker to another on stage. There was no overlap, no panic—only trust. Feedback was direct, egos were absent. Improvement was constant.

By the time the fifth win arrived, January had already become extraordinary. But the story didn't stop there. With fatigue setting in and momentum at its peak, the team made its way to IIT Madras for yet another competition. It was a fresh battlefield—new audience, sharper scrutiny, higher standards. The pressure was heavier, expectations louder. But the system held. The pitch landed. The answers stood firm. Once again, the team emerged victorious. By the end of the month, the trophies told only part of the story. What truly mattered was what had been built underneath—a repeatable process, a culture of learning, and the confidence that comes from preparation. January wasn't just a winning streak; it was the moment effort transformed into identity.

ALUMNI DIARIES

An Evening of Vision and Collaboration with JIVAA Leadership



An engaging and enriching evening was recently hosted, bringing together members of the alumni community for meaningful dialogue and shared reflection. The gathering provided an opportunity to connect beyond formal settings, fostering open conversations over dinner that focused on strengthening the alumni network and shaping future initiatives.

The session was honoured by the presence of Mr. Mithun Appaiah, President – JIVAA, and Mr. Arun B N, Treasurer – JIVAA, whose insights and perspectives added significant value to the discussion. Their thoughtful contributions helped align collective goals and outline a strategic direction for the year ahead.

The interaction underscored the importance of active alumni leadership in sustaining a vibrant and impactful community.

The evening was marked not only by strategic conversations, but also by camaraderie and shared purpose. It reinforced the belief that a strong alumni network thrives on collaboration, mutual support, and continuous engagement. Discussions centred on expanding outreach, enhancing alumni participation, and creating platforms for professional growth and mentorship.

Such initiatives reflect JAGSoM's commitment to nurturing lifelong connections and strengthening institutional bonds beyond graduation. The gathering concluded on an optimistic note, with renewed enthusiasm and clarity of purpose for the year ahead.

Together, the alumni community continues to grow, collaborate, and build a stronger future—driven by shared vision and collective effort.



This article is written by Naitik Dave , 1st Year PGDM student at Jagdish Sheth School of Management

JAGSOM UNPLUGGED

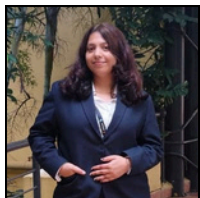
Behind-the-scenes peek into the moments, stories and experiences that shape us beyond academics.

Risk, Resilience & Results: Lessons from a Startup Professional

Real-life leadership and decision-making experiences

In today's rapidly evolving business landscape, success is no longer defined only by profits or positions—it is defined by adaptability, resilience, and the ability to make bold decisions under uncertainty. The guest lecture by Mr. Chinda Vamsi, Founder of PeoplePilot, at JAGSoM perfectly embodied this spirit. His session was not just about entrepreneurship; it was about risk-taking, bouncing back from failures, and delivering meaningful results in a competitive startup ecosystem. Mr. Vamsi shared his journey from identifying a gap in talent management to building PeoplePilot as a people-centric startup. He emphasized that risk is inevitable in entrepreneurship. However, calculated risks—supported by research, agility, and belief in one's vision—create opportunities. He highlighted how resilience becomes a founder's strongest asset, especially when facing funding challenges, hiring mismatches, or market uncertainty. According to him, startups are not built by avoiding problems, but by solving them faster than others.

JAGSoM (Jagdish Sheth School of Management) plays a crucial role in shaping such entrepreneurial mindsets. By organizing guest lecture sessions with industry leaders like Mr. Vamsi, JAGSoM bridges the gap between theoretical knowledge and practical exposure. These sessions give students a platform to understand real-world challenges, decision-making frameworks, and leadership complexities that cannot be fully captured in textbooks. Listening to firsthand experiences helps students develop strategic thinking, confidence, and a deeper understanding of industry dynamics. One of the most powerful takeaways from the session was the discussion on leadership in startups.



This was written by Jigyasa Jaggi, 1st Year PGDM student at Jagdish Sheth School of Management.

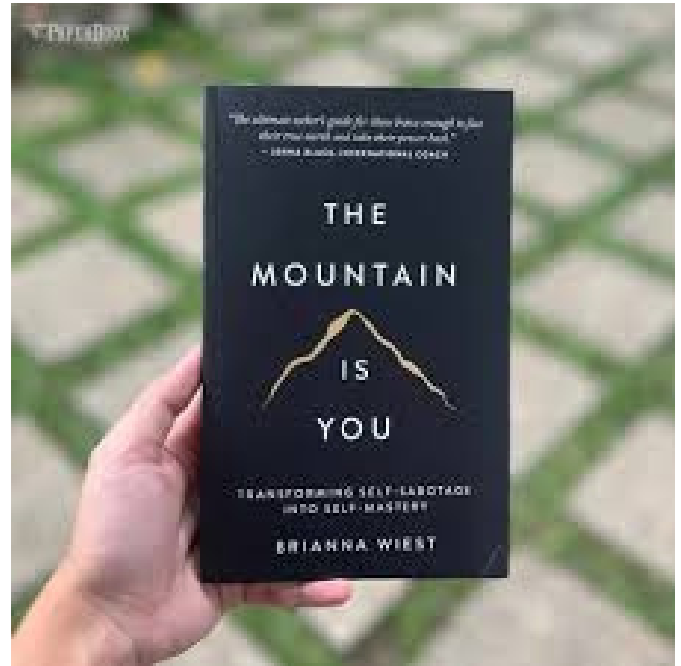
Unlike large corporations, startups require leaders to wear multiple hats—strategist, recruiter, motivator, and problem-solver. Mr. Vamsi explained that leadership today is less about authority and more about influence, collaboration, and empathy. Building the right team culture and aligning individuals with the company's vision determines long-term results.

A key theme of the discussion was how HR is evolving in the AI age. With AI transforming recruitment, performance management, and employee engagement through tools like resume screening, predictive hiring, sentiment analysis, and personalized learning, HR is shifting from an administrative role to a strategic one. While technology improves efficiency, the human element—emotional intelligence, ethical judgment, and cultural understanding—remains essential. The future HR professional must combine data literacy and tech awareness with empathy, communication, and strategic thinking to make informed decisions using AI insights. Such sessions at JAGSoM help students become industry-ready by exposing them to real-world perspectives on risk, resilience, innovation, and results-driven leadership, reinforcing that success in today's business world requires adaptability, courage, and the ability to deliver measurable outcomes.



The Richest Man in Babylon: Ancient Wisdom for Modern Financial Minds

The Mountain Is You by Brianna Wiest is a deeply introspective self-help book that explores the idea that the most significant obstacles in our lives are often created by our own thoughts, emotions, and behavioral patterns. The “mountain” in the title symbolizes internal resistance—fear of change, self-doubt, emotional suppression, and unconscious self-sabotage—that prevents individuals from reaching their full potential. Rather than presenting struggle as an external problem to be defeated, Wiest reframes it as an internal signal calling for awareness, healing, and realignment. The book’s reflective tone and simple, metaphor-driven language make it accessible while encouraging readers to pause and examine their inner world honestly.



One of the book’s greatest strengths lies in its emphasis on emotional awareness and personal accountability. Wiest argues that people often repeat harmful patterns not because they lack ability, but because unresolved emotions and limiting beliefs keep them attached to familiar discomfort. She highlights how the human mind prefers predictability over growth, even when that predictability causes pain.

The book offers practical insights such as developing emotional tolerance, practicing self-discipline through small habits, and aligning daily routines with long-term values. However, from a critical perspective, the book occasionally becomes repetitive, revisiting similar ideas through different phrasing. Additionally, readers seeking strong scientific evidence or psychological research may find the content more philosophical and experiential in nature.



The central learning from The Mountain Is You is that meaningful transformation begins with self-honesty and compassion. Wiest draws a clear distinction between responsibility and self-blame, emphasizing that taking responsibility restores personal power rather than increasing guilt. Growth, she suggests, is not an instant breakthrough, but a gradual process of conscious choices, emotional regulation, and self-trust. Overall, the book serves as a thoughtful guide for individuals navigating self-growth, reminding readers that by confronting their inner mountains, they can steadily move toward a more intentional and fulfilled life.



This book review is written by Indranil Majumdar, 1st Year PGDM student at Jagdish Sheth School of Management

WHY COMPOUNDING REMAINS ONE OF FINANCE'S MOST POWERFUL — AND MISUNDERSTOOD — IDEAS

In a world dominated by headlines about stock markets, inflation, and interest rates, one financial concept quietly continues to shape long-term wealth: compounding.

Often associated with Albert Einstein, who reportedly called it the “eighth wonder of the world,” compounding refers to the process of earning returns not just on your original investment, but also on the gains it generates over time. While the mathematics behind it is simple, its impact can be profound.

At its core, compounding works by reinvesting earnings. When money grows, and those returns are allowed to remain invested, future gains are calculated on an ever-expanding base. This creates a snowball effect, where growth accelerates the longer funds remain untouched.

For example, an investment that earns 10% annually does not increase by the same amount each year. Instead, every year's return is added to the principal, allowing the next year's growth to occur on a larger sum. Over long periods, this exponential pattern can significantly outperform linear saving.

Financial experts often stress that time is the most critical ingredient. Starting early, even with modest amounts, frequently produces better outcomes than investing larger sums later in life. This principle is visible across global markets, including India, where long-term investors tracking indices such as the Nifty 50 have historically benefited from remaining invested through cycles of volatility.

Perhaps the most well-known example of compounding in action is Warren Buffett. Although he began investing at a young age, a substantial portion of his wealth was accumulated after turning 50. Market analysts attribute this not to late-career brilliance, but to decades of steady investing combined with the accelerating effects of compounding.

Yet the same mechanism that builds wealth can also magnifies financial mistakes.

Debt compounds as well. Credit card balances, high-interest personal loans, and delayed payments grow over time, often at rates far exceeding typical investment returns. What begins as a manageable obligation can quickly escalate into a significant burden if left unchecked.

This dual nature makes compounding both an opportunity and a risk. On one hand, it rewards patience, consistency, and long-term thinking. On the other hand, it penalizes impulsive borrowing and delayed repayments.

Despite its importance, compounding remains underappreciated in everyday financial planning. Many individuals focus on short-term market movements or attempt to time investments, overlooking the cumulative power of staying invested. Financial advisors consistently note that discipline tends to outperform strategy when it comes to long-term outcomes.

The principle extends beyond investing. Compounding also applies to skills, careers, and personal habits, where small improvements made consistently can lead to meaningful progress over time.

As economic uncertainty continues to dominate global discourse, the lesson remains clear: wealth creation is rarely about dramatic gains or perfect timing. More often, it is the result of steady decisions repeated over years.

Compounding may not make headlines, but for those who understand it, its impact can be life-changing.

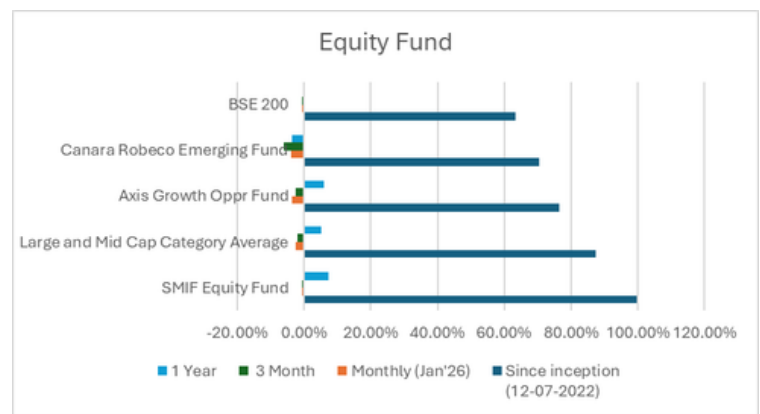
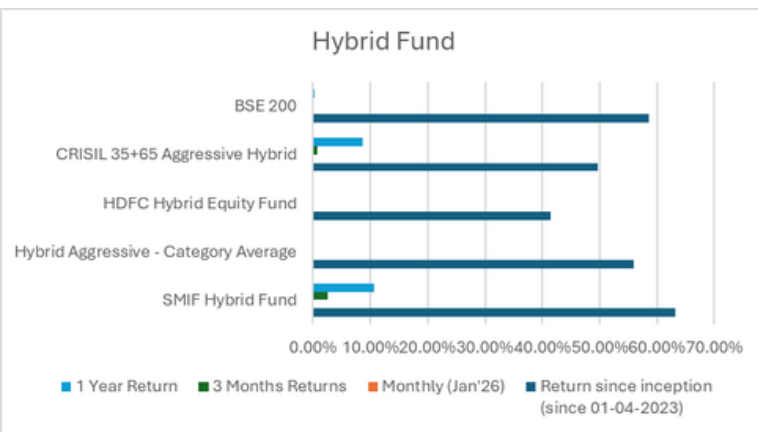
FROM FINANCE LAB

DEBT VS EQUITY MUTUAL FUNDS: A COMPARATIVE STUDY

Top 3 in Returns		
Company	% Gain (Yearly)	% Gain (Since Inception)
AU Small Finance Bank Ltd	77.88%	57.44%
TVS Motor Company Ltd	57.05%	332.74%
Eicher Motors Ltd	51.65%	143.01%

Bottom 3 in Returns		
Company	% Gain (Yearly)	% Gain (Since Inception)
Vedant	-54.86%	-60.40%
CRISIL Ltd	-35.04%	22.27%
ABB India	-25.21%	101.48%

Performance of our existing funds



This article is written by- Kushal Badalia, second year pgdm student at jagdish sheth school of management

THE BUSINESS LENS

The Business Lens offers sharp, real-world insights across, Finance, HR, Marketing and Analytics—giving readers a 360° view of today's business challenges and innovations.

FINANCE CORNER- HEDGING AND ITS INSTRUMENTS

What is Hedging?

Hedging can be compared to buying insurance. Just as individuals purchase insurance to protect against unforeseen events, companies and investors use financial instruments to safeguard against adverse price movements. The primary objective of hedging is not to maximize profit, but to reduce risk exposure.

For example, an Indian company importing raw materials from the United States faces currency risk if the rupee depreciates against the dollar. To avoid higher costs in the future, the company may enter into a forward contract to lock in the exchange rate. This ensures cost predictability and protects profit margins.

Common Hedging Instruments:

1. Futures Contracts

Futures are standardized agreements to buy or sell an asset at a predetermined price on a specific future date. Businesses use futures to hedge against commodity price fluctuations such as oil, gold, or agricultural products.

2. Options Contracts

Options provide the right, but not the obligation, to buy or sell an asset at a fixed price before a certain date. Investors use options to limit downside risk while still retaining potential upside gains.

3. Forward Contracts

These are customized agreements between two parties to buy or sell an asset at a future date for a fixed price. Forward contracts are widely used in foreign exchange risk management.

4. Diversification

One of the simplest hedging strategies is portfolio diversification. By investing in different asset classes equities, bonds, commodities, and real estate investors reduce the impact of poor performance in any single asset.

Importance of Hedging

Hedging is crucial for multinational corporations, exporters, importers, and institutional investors. It provides:

- Financial stability
- Predictable cash flows
- Protection against market volatility
- Improved strategic planning.

For example, airlines often hedge fuel prices to protect against rising oil costs. Similarly, exporters hedge currency risk to ensure stable revenues.

Limitations of Hedging

Although hedging reduces risk, it comes at a cost. Derivative contracts may involve premiums or margin requirements. Additionally, if market movements turn favourable, hedged positions may limit potential profits. Therefore, firms must balance risk protection with opportunity cost



This article is written by Harshil Acharya, PGDM student at Jagdish Sheth School of Management.

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MORE ABOUT BUSINESS INTELLIGENCE

What Are Business Intelligence Tools?

Business Intelligence tools are software applications that gather data from multiple sources, process it, and present it through dashboards, reports, and visualizations. These tools simplify data interpretation by converting large volumes of information into charts, graphs, and performance indicators that managers can easily understand.

Popular BI tools include Microsoft Power BI, Tableau, and QlikView. These platforms allow businesses to monitor performance in real-time and identify trends, patterns, and anomalies.

Key Features of BI Tools

Data Integration

BI tools collect data from various sources such as ERP systems, CRM platforms, spreadsheets, and cloud databases. This integration ensures that decision-makers have a unified view of the organization.

Data Visualization

Visual dashboards display KPIs (Key Performance Indicators), sales trends, revenue growth, and operational metrics in an easy-to-understand format.

Real-Time Reporting

Managers can track performance instantly rather than waiting for monthly reports. This improves responsiveness and agility.



This article is written by Shashank Kumar, PGDM student at Jagdish Sheth School of Management.

Predictive Analytics Integration

Advanced BI tools incorporate predictive models that help forecast sales, demand, and financial performance.

Importance in Finance, Marketing, and Operations

In finance, BI tools help analyse cash flow, profitability, budget variance, and risk exposure. CFOs use dashboards to monitor financial health and make strategic investment decisions.

In marketing, BI tools track campaign performance, customer acquisition cost, conversion rates, and customer lifetime value. Marketers can optimize campaigns based on real-time data insights.

In operations, BI improves supply chain efficiency, inventory management, and productivity analysis.

Advantages of Business Intelligence Tools

- Improved decision-making accuracy
- Faster reporting processes
- Enhanced operational efficiency
- Competitive advantage through data insights
- Reduced human error in reporting.

Challenges

Despite their benefits, BI tools require proper data management, skilled professionals, and strong cybersecurity measures. Poor data quality can lead to incorrect insights and flawed decisions.



THE BUSINESS LENS

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The Psychology Behind Emotional Buying

Human decisions are largely influenced by the emotional centre of the brain, particularly the limbic system, which processes feelings such as happiness, fear, trust, and excitement. When consumers encounter a product or brand, their emotional response often determines whether they feel attracted, indifferent, or resistant. Logic may compare features, but emotion creates desire.

For example, people do not buy luxury watches simply to tell time. They buy them to feel successful, confident, and prestigious. Similarly, customers may choose a particular smartphone brand not only for its technical specifications, but also for the status and identity associated with it.

Emotional Triggers in Marketing

Marketers strategically use emotional triggers to influence consumer behaviour. Some common emotional drivers include:

- **Happiness:** Advertisements showing joyful families or celebrations create positive brand associations.
- **Fear:** Insurance companies often use fear-based messaging to highlight risks and encourage protection.
- **Belongingness:** Brands build communities to make customers feel included.
- **Trust:** Testimonials and reviews create emotional security.
- **Aspiration:** Luxury and premium brands sell dreams, success, and lifestyle aspirations.

These emotional triggers help brands create deeper connections with their audience, increasing loyalty and repeat purchases.

Emotional Branding and Storytelling

Storytelling is one of the most powerful emotional marketing tools. When brands tell compelling stories, consumers relate personally to the message. Emotional storytelling activates empathy and makes the brand memorable. Instead of focusing solely on product features, successful brands communicate values, purpose, and identity.

For example, many global brands focus on themes like empowerment, innovation, or sustainability to connect emotionally with customers. This approach strengthens brand equity and long-term relationships.

Data and Emotional Marketing

With the rise of analytics, companies now measure emotional engagement using metrics such as customer sentiment analysis, social media reactions, and engagement rates. This allows marketers to design campaigns that resonate more effectively with target audiences.



This article is written by Amita Chand, PGDM student at Jagdish Sheth School of Management.

STUDENT'S CORNER

A vibrant space showcasing student voices, creativity, achievements, and campus life in motion.

2026: The Year the Giants Woke Up – A Return to Fundamentals

Anyone observing financial markets since the post-COVID boom of 2021 would notice a clear shift in market sentiment. During that period, the IPO market was dominated by “growth-at-all-costs” startups that prioritized rapid expansion while delaying profitability. Many companies focused heavily on customer acquisition while operating at significant losses, expecting profitability to emerge later.

However, as markets move into 2026, the narrative has changed significantly. The focus is no longer on early-stage startups chasing high valuations. Instead, attention is shifting toward large and established companies entering public markets. The IPO pipeline for 2026 indicates a more mature phase of capital markets, where companies aim to unlock value for existing shareholders rather than raise funds for survival or aggressive expansion.

Homegrown Heavyweights: The "Value Unlocking" Theme

In India, 2026 could become one of the most significant years for IPO activity in the past decade. One of the most anticipated listings is Reliance Jio. For several years, analysts have argued that Reliance Industries trades at a “conglomerate discount,” meaning the combined value of its businesses—retail, oil-to-chemicals, and telecommunications—may exceed its current market valuation. A Jio IPO could unlock this hidden value and reflect the growing maturity of India’s digital economy.

Reliance Jio is not the only major player preparing for a listing. The National Stock Exchange (NSE) is also expected to launch its long-awaited IPO.



This article is written by Aman Kumar Singh, PGDM student at Jagdish Sheth School of Management.

Its business model resembles a “toll-bridge,” earning transaction fees based on trading volumes regardless of market direction. Institutions such as SBI Mutual Fund and Tata Capital may also enter the public markets, strengthening India’s financial ecosystem.

The Global Perspective: Profitability Over Hype

Globally, investors are increasingly prioritizing profitability and sustainable business models rather than rapid revenue growth. One widely discussed potential listing is Starlink, the satellite internet venture led by Elon Musk. Reports indicate that the company is transitioning from a capital-intensive phase to a business capable of generating Free Cash Flow.

Similarly, companies such as Databricks and Stripe have delayed their listings until their unit economics became stronger, reflecting a more disciplined approach to public markets.

The Core Finance Debate: Valuation Multiples

A key financial debate in 2026 will revolve around the valuation of Reliance Jio. Telecom companies typically trade at Price-to-Earnings (P/E) ratios of around 15x–18x, while technology platforms often command multiples between 25x–30x.

If Jio demonstrates strong ARPU growth through its broader digital ecosystem—including subscriptions, services, advertising, and commerce—it may justify a premium valuation. Otherwise, investors may continue to treat it primarily as a telecom infrastructure provider.

Conclusion

The developments expected in 2026 highlight an important lesson: strong business fundamentals remain the foundation of long-term value creation. Instead of speculative listing gains, the real focus will be on how companies sustain profitability, defend margins, and justify their valuations.

PODCAST

In this section, handpicked episodes that spark ideas, stir questions, and give you a front-row seat to the real business world.

Business with a Human Touch: Lessons Beyond Profit

Podcast Reference: How I Built This
Host: Guy Raz



When we hear the word “business,” we often think about numbers, profits, and competition. But at its heart, business is deeply human. It begins with an idea, grows through relationships, and succeeds because it improves people’s lives.

Listening to real entrepreneurial journeys reminds us that every company starts with a personal story. Someone notices a problem, feels motivated to solve it, and takes a risk to create something better. These decisions are not only financial—they are emotional, creative, and driven by purpose.

For students of management, this perspective is important. We are not just learning how to manage resources; we are learning how to understand people—their needs, behaviors, and aspirations. Income in business is not simply earned through transactions; it is built through trust, value, and connection.

Many successful entrepreneurs speak openly about their struggles—failures, doubts, and uncertainties. These experiences show that business growth is not a straight line but a journey shaped by resilience and learning. As future professionals, we must recognize that challenges are part of the process, not signs of defeat.

A human-centered approach to business also encourages ethical thinking. Organizations today are expected to care about society, sustainability, and well-being. Profit is important, but long-term success belongs to businesses that balance financial goals with social responsibility.

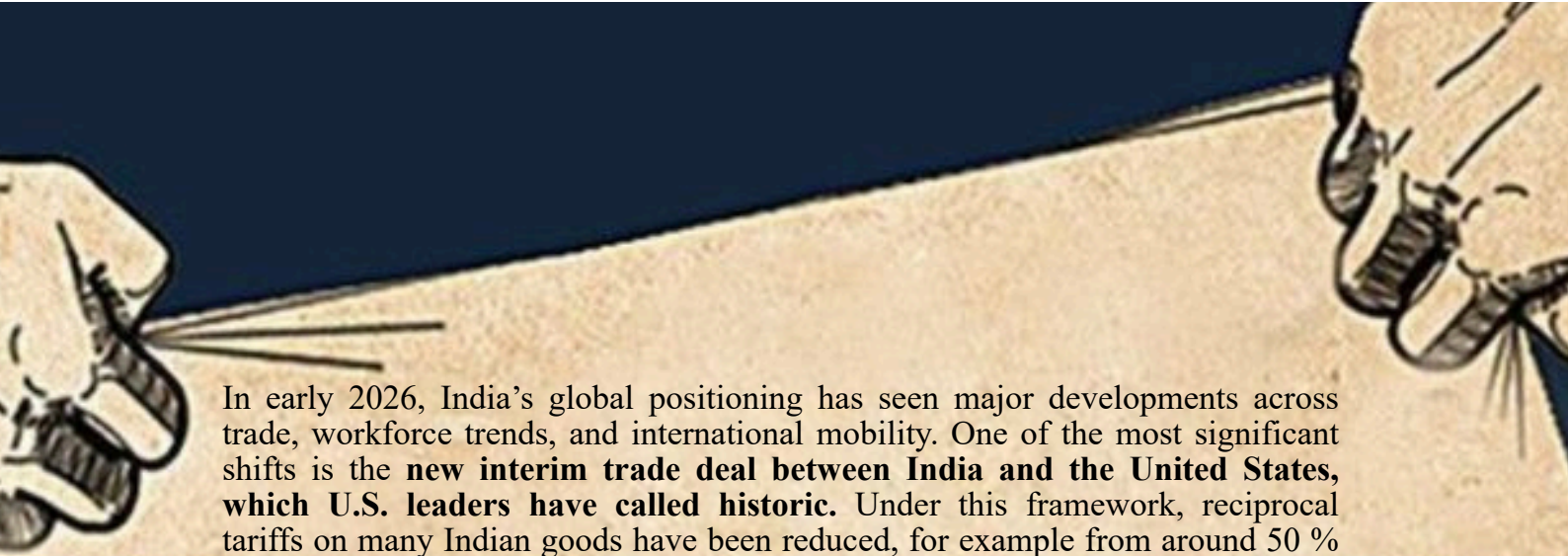
In this way, business becomes more than a career path—it becomes a way to contribute to the world. Whether we work in marketing, finance, entrepreneurship, or leadership roles, our decisions will influence communities and create opportunities for others.

As students preparing to enter the professional world, we must remember that behind every strategy is a human story, and behind every successful enterprise is the courage to begin.

Because ultimately, business is not only about making money—it is about making a difference.

Your one-stop spotlight for seismic shifts and standout stories shaping India and the world.

India's Strategic Shifts: Trade, Mobility and Global Opportunities



In early 2026, India's global positioning has seen major developments across trade, workforce trends, and international mobility. One of the most significant shifts is the **new interim trade deal between India and the United States, which U.S. leaders have called historic**. Under this framework, reciprocal tariffs on many Indian goods have been reduced, for example from around 50 % to 18 % on a wide range of Indian exports, including textiles, leather, and engineered products.

The agreement is designed to strengthen economic ties and deepen market access between the world's two largest democracies, while laying the groundwork for broader bilateral trade cooperation.

At the same time, **India's passport has climbed the Henley Passport Index to 75th place globally**, reflecting increased visa-free access and growing international mobility for Indian travellers. Meanwhile, in the labour market, a recent report shows that **61 % of Indian professionals now prefer global remote roles over relocating abroad**; a trend driven by tightening visa norms and complex overseas mobility pathways. This shift highlights how Indian talent is adapting to global work opportunities without moving overseas.

Together, these trends illustrate a changing India, one that is expanding its trade footprint, gaining global mobility, and redefining how professionals engage with international careers in a dynamically evolving global economy.



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*Thank
You!*

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